



# Attitude is Everything!!

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Prepared for the benefit of all Pre-Paid Legal Associates  
Newsletter #9



## ATTITUDE is EVERYTHING!!

### There is POWER in POSITIVE EXPECTANCY!

More than any other characteristic, quality, or trait of human personality, an *attitude of positive expectancy* is the companion of success in every achievement, every worthwhile venture, every upward step in human progress. William James, the founder of American psychology, said:

*The one thing that will guarantee the successful conclusion of a doubtful undertaking is faith in the beginning that you can do it.*

### **BELIEVE IN YOURSELF!**

When you believe in yourself, others will believe in you.

- ✓ They will put their trust in your ideas.
- ✓ They will cooperate with you.
- ✓ They will receive the same benefits of this positive expectancy from their own experience.

Believing in yourself and in your work enables you to multiply your efforts and magnify your results!

### **DEVELOP an ATTITUDE of POSITIVE EXPECTANCY!**

An attitude of positive expectancy provides the slight edge not only in athletics, but in every area of your life.

### **POSITIVE EXPECTANCY:**

- ① **Transforms you** into a **self-starter** . . .
- ② **Pushes you** to **develop your potential** . . .
- ③ **Inspires you** to use your **imagination & creativity** . . .
- ④ **Impels you** to take **purposeful action** . . .
- ⑤ **Produces determination** . . .
- ⑥ **Forces you** to **improve** and to **change** . . . and
- ⑦ **Enables you** to **gain the slight edge!**

**TO GAIN THE SLIGHT EDGE** and to become even more like your Creator intended you to be, begin now to adopt these beliefs and make them operative in your life:

- 1. A no-limitations belief in yourself.** You are unique.  
Your dreams come from the essence of **who you really are**.
- 2. A no-limitations belief in the potential of other people.**  
Helping other people recognize their potential and use it meaningfully provides a rich, fulfilling sense of accomplishment. Always encourage others and be willing to give them an opportunity to prove what they can be and what they can do.  
**Helping others find their slight edge sharpens your own.**
- 3. A no-limitations belief in potentials and possibilities.**  
The greatest dreams are yet to be dreamed.  
The most constructive concepts are yet to be formulated.  
The most successful plans are yet to be drawn!



### **POSITIVE EXPECTANCY WORKS!**

- 1. It gives you the power of concentration.**  
By focusing all of your thoughts, plans, and actions on the object of your belief, you:
  - X Define your priorities,**
  - X Block out your obstacles,**
  - X Maintain your enthusiasm,** and
  - X Take responsibility for actions necessary to reach your goal.**
- 2. It activates the law of attraction: like attracts like.**  
You attract positive influences and positive situations, and you are drawn to positive results.
- 3. It works through visualization:**  
You can only **be** what you **visualize** yourself being.  
You can only **do** what you **visualize** yourself doing.  
You can **have** only what you **visualize** yourself having.

***Refuse to let what anyone says, thinks, or does, discourage you!  
Put into action the power of positive expectancy and proceed and persevere!***

***More to come . . .***

A handwritten signature in black ink, appearing to read 'Paul J. Meyer', written in a cursive style.

*Attitude is Everything!!* Series

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