



Attitude is Everything!!

By Paul J. Meyer and Kevin Rhea

Prepared for the benefit of all Pre-Paid Legal Associates

Newsletter #12



Why Set Goals?

Experience the **POWER** of Goal Setting

Our world is a giant storehouse of abundance.

- Some people enter a storehouse with a strainer and leave with nothing.
- Some go in with a teaspoon and barely taste the sweetness.



But when you **dream** and **set goals**, you enter into the storehouse with a **transport truck** and *load up* on all that life has to offer.

Setting life goals is the ultimate key to experiencing personal fulfillment and achievement in life. Goal setting produces in you a burning desire, **intense self-confidence**, and a **firm determination to achieve more.**

To set and reach your personal goals, you must first think about the dreams you have for *all SIX AREAS OF YOUR LIFE.* These areas include:

- | | |
|---|---|
| <input checked="" type="checkbox"/> SPIRITUAL | <input checked="" type="checkbox"/> MENTAL |
| <input checked="" type="checkbox"/> FAMILY | <input checked="" type="checkbox"/> FINANCIAL |
| <input checked="" type="checkbox"/> PHYSICAL | <input checked="" type="checkbox"/> SOCIAL |

REAL DREAMS GO FAR BEYOND IDLE FANTASY OR DAYDREAMS.



The first step to turning dreams into reality is to write them down – clearly and briefly. Include every adventure, every journey, every challenge, everything you can think of that you would like to do or to become. It does not make any difference how ridiculous a dream sounds.

So many times people say "*I can't do that,*" and they never give thought to the possibility of trying. Write down *any* dream that comes into your mind.

Use a whole piece of paper -- or an entire notebook if necessary.

Then one by one, month by month, set about accomplishing your dreams!

Pre-Paid Legal is the vehicle to achieve your dreams -- to reach your goals!



What are your goals for your Pre-Paid Legal business in 2002?

More to come . . .

Attitude is Everything!! Series

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