

Attitude is Everything!!

Recruiting Newsletter Series

by Paul J. Meyer

Written especially for the L-K Marketing Group

#15

Recruit to Remove Your Time Limitations!

How many hours do you have in your day as compared to the Platinums in Pre-Paid Legal? Do they have more hours in their day than you do?

Of course not! Everyone has the same 24 hours.

It is what you do with those 24 hours that will determine your success level, your fulfillment level, and your income level.

Unless you have figured out some way to time travel, you are limited by the number of hours in any given day. You can only do so many sales, presentations, and phone calls in those 24 hours.

THAT is why recruiting is so powerful!

***It removes the
limitation of time!***

Look at it this way:

If you are working hard, you have about 10 hours per day, maybe 12, in which to work. But if you recruit just one other person, suddenly 20 to 24 hours each day is being spent to generate commissions and overrides for you!

Add in two more recruits and now 40 to 48 hours EACH DAY is being spent to generate commissions and overrides for you!

If all four of you recruit another person each, now there are 80 to 96 hours EACH DAY being spent to generate commissions and overrides for you!

Do you see what's going on?

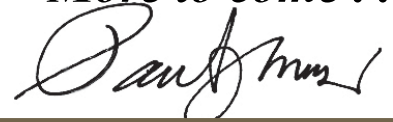
You are doing the impossible! You have removed the limitations of time!

All this with only eight recruits on your team. *Imagine how many hours are being spent EACH DAY generating commissions and overrides for those Platinums who have thousands of Associates on their teams!*

That is exactly how the top income earners in Pre-Paid Legal are making what they are making! They have recruited to remove their time limitations!

What are you going to do with your next 24 hours?

More to come . . .



Attitude Is Everything!! is published by L-K Marketing Group, LLC © 2004 L-K Marketing Group All Rights Reserved. Material may be printed, copied, and distributed at no charge in its original form only. Material may not be reproduced in whole or part in any form without the written permission of L-K Marketing Group.